# UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

DENNIS DIMON	)
Plaintiff	, )
<b>v.</b>	) Civil Action No. 05-11073-NG
METROPOLITAN LIFE INSURANCE COMPANY, KEMPER INSURANCE COMPANY, MORGAN STANLEY DW, INC., MICHAEL B. LATTI, LATTI ASSOCIATES, LATTI & ANDERSON LLP, Defendants	) ) ) ) ) ) ) ) ) ) ) )
	ORDER
AND NOW, this day of	, 2008, upon consideration of Defendant
Kemper Insurance Company's ("Kemper's")	Motion in Limine to preclude testimony by Barbara
Fasman related to the pricing and underwriting	ng of annuities in 1983, and any response thereto, it
is hereby ORDERED that Kemper's motion	is GRANTED, and it is further ORDERED that
Barbara Fasman is precluded from offering a	any testimony at trial relating to the pricing and
underwriting of annuities in 1983.	
	BY THE COURT:
	<u>J.</u>

## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

DENNIS DIMON	)
Plaintiff	)
<b>v.</b>	) Civil Action No. 05-11073-NG
METROPOLITAN LIFE	)
INSURANCE COMPANY, KEMPER	)
INSURANCE COMPANY,	)
MORGAN STANLEY DW, INC.,	)
MICHAEL B. LATTI, LATTI	)
ASSOCIATES, LATTI & ANDERSON	<b>)</b> .
LLP,	)
Defendants	)
	·)

## DEFENDANT KEMPER INSURANCE COMPANY'S MOTION IN LIMINE TO PRECLUDE TESTIMONY FROM BARBARA FASMAN ON THE PRICING AND UNDERWRITING OF ANNUITIES IN 1983

#### I. Background

Defendant Kemper Insurance Company ("Kemper") hereby moves to preclude any testimony from Barbara Fasman, identified as Witness "2" by Defendant Metropolitan Life Insurance Company ("MetLife") in the Joint Pre-Trial Memorandum, on the pricing and underwriting of annuities in 1983.

At her deposition, Ms. Fasman, an actuarial consultant, made reference to alleged information regarding the pricing and underwriting of annuities in 1983. See relevant portions of the deposition transcript of Barbara Fasman ("Fasman Dep."), a true and correct copy of which is attached hereto as Exhibit "A." Ms. Fasman testified that her alleged information on this subject was obtained from unidentified people in MetLife's "quote unit." See Fasman Dep. at 80:23-81:4. Ms. Fasman testified that she did not perform any of the alleged pricing calculations herself, but rather, "had them done." Id. at 81:19-22. Significantly, Ms. Fasman admitted that

she does not know what the annuity rates charged or pricing assumptions utilized by Charter Security Life Insurance Company ("Charter Life") were in 1983, and therefore could not attempt to price any annuity issued by Charter Life. Id. at 87:18-88:7. Ms. Fasman also admitted that she does not know and therefore could not take into account Mr. Dimon's life expectancy, which is the key factor in accurately pricing life annuities. See Fasman Dep. at 82:2-25. Ms. Fasman further admitted that, for purposes of the annuity pricing that the "quote unit" performed, "[t]here was nothing specifically changed to reflect anything about Mr. Dimon." See Fasman Dep. at 82:2-9.

Under this Court's Order, MetLife's deadline to designate trial experts and to "disclose the information contemplated by Fed. R. Civ. P. 26(a)(2)(B)" was September 1, 2006. MetLife has not disclosed Ms. Fasman as an expert witness, and has not provided an written expert report or any of the other information required by Fed. R. Civ. P. 26(a)(2)(B).

#### II. Argument

Kemper objects to any testimony from Barbara Fasman, MetLife's Rule 30(b)(6) witness, on the pricing and underwriting of annuities in 1983, for four separate and independent reasons.

First, the rates and pricing assumptions that Met Life (or any other life insurance company) may have utilized for annuities in 1983 is completely irrelevant to the issue of whether the annuity that Charter Life in fact issued is a life annuity. Furthermore, Ms. Fasman admitted that she has no idea what rates or pricing assumptions Charter Life itself or any other life insurance company may have utilized in 1983 (not that this information would be relevant either), and that different life insurance companies charge different rates and use different pricing assumptions due to various factors. See Fasman Dep. at 87:10-88:19. Any testimony by Ms.

<sup>&</sup>lt;sup>1</sup> In 1983, MetLife and Charter Life were entirely separate and unrelated companies.

Fasman on this subject would be irrelevant and immaterial to any issue in the case, and could only operate to prejudice Kemper and Plaintiff, confuse the issues, and mislead the jury. See Fed. R. Evid. 401 and 402.

Second, such testimony clearly would constitute hearsay under Rule 801(c), because the alleged information testified to by Ms. Fasman on this subject was obtained by Ms. Fasman from unidentified people in MetLife's "quote unit." See Fasman Dep. at 80:23-81:4. Ms. Fasman further admitted that she did not perform any of the alleged calculations herself, but rather, "had them done." Id. at 81:19-22. Under Rule 802, such testimony is to be excluded. See Fed. R. Evid. 801(c) and 802.

Third, Ms. Fasman, who is an actuarial consultant, was never identified as an expert, and no expert opinion from Ms. Fasman was ever provided by MetLife. Rule 702 provides as follows:

If scientific, technical, or other specialized knowledge will assist the trier of fact to understand the evidence or to determine a fact in issue, a witness qualified as an expert by knowledge, skill, experience, training or education, may testify thereto in the form of an opinion or otherwise....

Clearly, the pricing and underwriting of annuities in 1983 constitutes "technical or other specialized knowledge" within the ambit of Rule 702 such that MetLife would have had to designate Ms. Fasman as a purported expert during the course of discovery if she were to testify as to this subject at trial "in the form of opinion or otherwise." See, e.g., Schlier v. Kaiser Found., 876 F.2d 174, 179 (D.C. Cir. 1989) (discounting future wages to present value requires expert testimony). Under this Court's Order, MetLife's deadline to designate Ms. Fasman as a trial expert and to "disclose the information contemplated by Fed. R. Civ. P. 26(a)(2)(B)" was September 1, 2006. MetLife neither disclosed Ms. Fasman as an expert witness, nor provided

an written expert report or any of the other information required by Fed. R. Civ. P. 26(a)(2)(B). Kemper and Plaintiff would be extremely prejudiced if MetLife were permitted to circumvent the rules and requirements applicable to expert testimony by offering Ms. Fasman to testify at trial as to expert issues under the guise of being a mere fact witness. Any testimony by Ms. Fasman on this subject therefore should be precluded.

Fourth, even assuming (contrary to fact) that MetLife had otherwise complied with the Federal Rules and this Court's Orders applicable to expert witnesses, the requirements of Rule 702 plainly would not be met by Ms. Fasman's testimony. Rule 702 requires that "(1) the testimony is based upon sufficient facts or data, (2) the testimony is the product of reliable principles and methods, and (3) the witness has applied the principles and methods reliably to the facts of the case." See Fed. R. Evid. 702. In Ms. Fasman's case, it is clear that none of these requirements has been met. In the brief portions of her deposition in which she testified regarding alleged annuity pricing in 1983, Ms. Fasman admitted, for example, that she does not know what the annuity rates charged or pricing assumptions utilized by Charter Life were in 1983, and therefore cannot attempt to price any annuity issued by Charter Life. Id. at 87:18-88.7. Ms. Fasman also admitted that she does not know and therefore could not take into account Mr. Dimon's life expectancy, which is the key factor in accurately pricing life annuities. See Fasman Dep. at 82:2-25. (In fact, Mr. Dimon's life expectancy in 1983 was only 49.7 years.<sup>2</sup>) Indeed, Ms. Fasman admitted that, for purposes of the annuity pricing that the "quote unit" performed, "[t]here was nothing specifically changed to reflect anything about Mr. Dimon." See Fasman Dep. at 82:2-9 (emphasis added). Clearly, Ms. Fasman's testimony would

<sup>&</sup>lt;sup>2</sup> <u>See</u> relevant portions of the deposition transcript of Dennis Dimon, a true and correct copy of which is attached hereto as Exhibit "B", at 94:8-95-1; 161:8-162:18.

not be based on sufficient facts or reliable principles or methods, nor would it have reliable application to the facts of this case.

#### III. Conclusion

For the foregoing reasons, Kemper respectfully requests that the Court preclude any testimony at trial from Barbara Fasman on the pricing and underwriting of annuities in 1983.

Respectfully submitted,

KEMPER INSURANCE COMPANY

by its attorneys,

/s/ Kevin L. Golden

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Dated: May 14, 2008

#### **Certification of Service**

I hereby certify that a true and accurate copy of the foregoing document was filed via the ECF system and will be served electronically through that system upon Counsel of Record on May 14, 2008.

/s/ Kevin L. Golden
Kevin L. Golden

# In The Matter Of:

Dennis Dimon v. Met Life Insurance Co., et al.

> Barbara Fasman Vol. 1, May 10, 2006

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Dennis Dimon v. Met Life Insurance Co., et al. Barbara Fasman Vol. 1, May 10, 2006

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FN1		Page 1	
[1] [2] L	INITED STATES DISTRICT COURT		Page 2
-	ISTRICT OF MASSACHUSETTS	·	m
[3]			[2] APPEARANCES:
(4) C	ENNIS DIMON, Plaintiff,		
[5]	-against-		[3]
	TET LIFE INSURANCE CO., KEMPER INSURANCE		[4] THE KAPLAN BOND GROUP
	O., MORGAN STANLEY D.W., INC., MICHAEL B.		Attorneys for the Plaintiff
• -	ATTI, LATTI ASSOCIATES and LATTI & NDERSON, LLP		
[8]	Defendants.	•	[5] 88 Black Falcon Avenue
[8]			Boston, Massachusetts 02210
10]	May 10, 2006		[6] BY: BRIAN KEANE, ESQ.,
11]	10:00 a.m.		of Counsel
12]			oi Coditati
13]			[7] (Appearing Telephonically)
14] 151 b	Deposition of Met Life Insurance Co. y Barbara Fasman, 30(b)(6) witness, held at		[8]
-	ne offices of Met Life, One Met life Plaza,		[9]
-	7-01 Queens Plaza North, Long Island City,		
	lew York, before Vicky Galitsis, a Certified horthand Reporter and Notary Public of the		(10) CIAPCIAK & ASSOCIATES, P.C.
-	tate of New York.		Attorneys for the Defendant
21]			[11] Met Life Insurance Co.
22]			99 Access Road
23)	GREENHOUSE REPORTING, INC.		
24]	363 Seventh Avenue - 20th Floor	·	[12] Norwood, Massachusetts 02062
	New York, New York 10001		BY: JAMES J. CIAPCIAK, ESQ.
25]	(212) 279-5108		
			-and-
٠	•		[14]
			Alvin Pasternack, Esq.
	•		[15] Associate General Counsel,
	•		Law Department
			[16] One MetLife Plaza
	·		27-01 Queens Plaza North
			[17] Long Island City, New York 1101
		•	
			[18]
			[19]
			DRINKER BIDDLE & REACH, ESQS.
			[20] Attorneys for the Defendant
			·
	•		Kemper Insurance Co.
	•		[21] One Logan Square
			18th and Cherry Streets
			[22] Philadelphia, Pennsylvania 19103
		+	BY: TIMOTHY O'DRISCOLL, ESQ.,
		·	[23] of Counsel
	·	••	(Appearing Telephonically)
			<u>'</u>
			[24]
			[25]
	•		

[41	Page 3			Page 5
[1] [2]	•	[1]	B. Fasman	
[3]	•	[2]	Further if you have any questions	
[4]		[3]	or you don't understand a question that I'm	
• •	Attorneys for the Defendants	1	asking you, please let me know and I will try	
[5]	Morgan Stanley D.W., Inc.	1	to rephrase, is that clear?	
	Two Park Plaza	[6]	A: Yes.	
[6]	Boston, Massachusetts 02116	1		
	BY: SANDRA SUE McQUAY, ESQ.	77	Q: Now, is it Ms. Fasman? What is	
[7]	(Appearing Telephonically)	[8]	your address, please?	
[8]		[8]	A: Mrs. Fasman.	
	8 TODO A WELD FORG	[10]	Q: Okay, Mrs. Fasman. What is your	
[9]	TODD & WELD, ESQS.	[11]	address, please?	
1401	Attorneys for the Defendants	[12]	A: Met Life at One Met Life Plaza,	
[10]	Michael B. Latti, Latti Associates and Latti & Anderson, LLP	[13]	2701 Queens Plaza North, Long Island City	
[11]	28 State Street		New York, 11101.	
,	Boston, Massachusetts 02104	[15]	Q: Am I correct in understanding	
[12]	BY: JED DeWICK, ESQ.	1	<del></del>	
,	of Counsel	1	that you work for Met Life?	
[13]	(Appearing Telephonically)	[17]	A: I do work for Met Life.	
[14]		(18)	Q: What is your position with Met	
[15]		[19]	Life?	
[16]	•	[20]	A: My title is consultant.	
[17]		[21]	Q: I'm sorry?	
[18]	•	[22]	A: My title is consultant.	
[19]		[23]	Q: Titlist?	
[20]		[24]	A: My title is consultant.	
[21] [22]		[25]	Q: Your title is consultant, okay.	
[23]				
[24]			0.5	Page 6
[25]		[1]	B. Fasman	
	Page 4	1	And what are your duties and responsibilities	
[1]	8. Fasman	[3]	as a consultant for Met Life?	
[2]	(Exhibits 1 through 21 were	[4]	A: I support our Corporate Customer	
	pre-marked for identification.)	[5]	Relations Department and our Administrative	
	BARBARA FASMAN,	[6]	Offices with regard to annuity questions and	
	stating an address of One MetLife		complaints. I also do calculations of various	
	Plaza, 27-01 Queens Plaza North,	1	technical amounts as requested.	
	Long Island City, New York 11101	[9]	Q: Would you explain what you mean	
	having been first duly sworn by a	1	when you say you do calculations of various	
	Notary Public of the State of New	1	technical amounts when requested?	
	York, was examined and testified as	1	——————————————————————————————————————	
	follows:	[12]	A: Present values of benefits,	
[12]	EXAMINATION BY MS. McQUAY:		interest calculations, any mathematical	
[13]	Q: Ms. Fasman, this is Sue McQuay.	Į	calculation that the administrative offices	
	As I indicated already, I represent the	[15]	are not able to handle.	
[15]	defendant Morgan Stanley. Because we are	[16]	Q: When you say that your title at	
[16]	conducting this deposition today by telephone	[17]	Met Life is consultant, am I correct in	
[17]	as a request of your counsel, because we are	[18]	understanding that you are in fact an employee	
[18]	doing this over the telephone, it's	1	of Met Life?	
[19]	particularly important that you speak up and	[20]	A: Yes.	
[20]		[21]	Q: How long have you been with Met	
[21]	each other clearly.		Life?	
-	It's also very important that you	'		
[22]			A: 25 years.	
-	let me finish my question and I accordingly	[23]		
[23]		[24] [25]	Q: When did you begin work? A: I began work at Met Life in	

		Page 75		Page 77
[1]	B. Fasman	2	[1] <b>B. Fasman</b>	
[2]	Q: Okay. And Exhibit 13 that you		গ্র annuity in question here?	
[3]	referenced, this is a letter to Mr. Dimon from		[3] A: I did do some calculations to see	
	Met Life in July of 2003?		[4] different costs.	
[5]	A: Yes.		[5] Q: Can you please just describe the	
[6]	Q: This came from Met Life's files?		[6] calculations you did and what you found?	•
[7]	A: Yes, it did.		71 A: I did a calculation to see what a	
[8]	Q: And in this case you again state		[8] 20-year certain annuity with the 3 percent	
	you're unable to provide him with a contract,	•	[9] increase annually would cost using Met Life	
	correct?		pricing assumptions from 1983, May 1983. And	•
[11]	A: Yes, we do.		that would have cost \$1,450 per month starting	
[12]	Q: You give him an explanation as to		[12] — as the starting amount, and that would have	
•	why you can't?		ris cost about \$180,000. And to compare that to	
[13]	A: Yes, we explain it was a contract			
[14]	issued as a settlement from another company.		114 what the pricing was with the Charter annuity.  And I did other calculations as	
	Q: Yes. But any where, do you tell		• • • • • • • • • • • • • • • • • • • •	
[16] [17]			[16] Well.	
[18]	• A: It eludes to the fact that		[17] <b>Q</b> : Let me just ask you what you [18] meant there when you said the Charter annuity.	
[19]	American Motorists is the person who took out		[19] What were the terms of the annuity that you	
[50]	the contract.		20  are referring to when you say Charter annuity?	
[21]	Q: Okay. One final bit of		المنافع	
[21]	housekeeping in this assessment, during the		21] A: 20-year certain in life with a  22] 3 percent increase annually starting — well,	
[55]	course of your testimony you referred to what	•	123 that one was $14 - 1,450.45$ per month. But	
[24]	has previously been marked as Exhibit 8 for		the quotes I did was \$1,450.	
(25)	the deposition. I don't believe we've		[25] Q: Did you do a calculation of what	
	***		[]	
		Daga 76	·	n
ear tar	R Fasman	Page 76	R Fasman	Page 78
{1} 121	B. Fasman  formerly introduced it so I would like to do	Page 76	[1] B. Fasman	Page 78
[2]	formerly introduced it so I would like to do	Page 76	the 20-year certain in life thereafter annuity	Page 78
[2] [3]	formerly introduced it so I would like to do so now. Directing your attention to	Page 76	the 20-year certain in life thereafter annuity would approximately be?	Page 78
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Page 79 Page 81 B. Fasman B. Fasman [2] catch it. [2] the annuities that we just discussed, using my A: I had request from my attorney [3] 1983 rates. And they ran their computer [4] quotes from our annuity area to get these [4] program and gave me back the answers. [5] numbers. Q: I have nothing further. Thank Q: Your attorney, you mean Met Life? [6] you. MR. CIAPCIAK: That would be me. [7] **EXAMINATION BY MR. KEANE:** 171 Q: In-house? Q: Mrs. Fasman, My name is Brian 181 A: Yes. [9] [9] Keane and I represent Dennis Dimon, I just Q: Is the document that you referred [10] no have a couple of questions. Again, I know you [11] to and the notes you took, these documents are in heard this from attorney McQuay, but if you [12] still in your possession? [12] don't understand a question please let me know A: The notes are in my possession. (13) and I will rephrase it. Q: What about the documents you Going back to the information you [14] [15] referred to, do you know where those are? [15] were just giving, when did you do these MR. CIAPCIAK: I object to the [16] calculations? [17] form. What document are you referring A: I requested them, I believe it [17] (18) to? The source? Or -was August of 2005. [18] MR. DeWICK: Whatever documents Q: That's when you did the [20] Mrs. Fasman reviewed to make these calculations in August of 2005? 1211 calculations. A: I didn't do the calculations. I 1211 MR. CIAPCIAK: Okay, so the [22] [22] had them done. 1231 source of that. Q: That they be done in August of A: I have the answers, I never [24] 2005? [25] physically got documents that had quotes or **[25]** A: Yes. Page 80 Page 82 B. Fasman [1] B. Fasman [2] anything other than the numbers. Q: What did you use in terms of life Q: You just received the figures [3] [8] expectancy for Mr. Dimon when you did these verbally? [4] [4] calculations? A: No, I got an e-mail with them, [5] A: We did a standard life Q: Do you still have that e-mail? [6] [6] assumption I don't know what is in — I MR. CIAPCIAK: You know what, I [7] [7] don't know what's built into the program, [8] am going to instruct her not to answer. [8] There was nothing specifically changed to [9] The e-mail was from counsel. reflect anything about Mr. Dimon, Q: Okay. [10] Q: Is the life expectancy a big [10] MR. CIAPCIAK: I think what you [11] factor in determining those types of numbers? [12] are looking for is the source of the A: It is a big factor in determining [12] [13] number. I don't want to mislead you [13] the cost of a life annuity, yes. [14] here. Are you looking for what she Q: Wouldn't you need to have more [14] [15] looked at to get those numbers? (15) information about Mr. Dimon to determine his MR. DeWICK: Yes, I'm just trying life expectancy to come to a premium price? [17] to figure out basically --A: For the purpose of this analysis 1371 MR, CIAPCIAK: That you may [18] ns what we were doing was, what it would have [19] cost, an estimate of what it would have cost MR. DeWICK: Just to make sure 1201 [20] from Met Life to purchase, to provide the [21] that I covered the universe of [21] annuity, the 20-year certain annuity and the [22] information that was considered. [22] 20-year certain in life annuity in 1983. And A: I called our quote unit and asked [23] at that time I have no reason to understand pay them to do quotes using 1983 numbers -[24] that there was special pricing done for 251 assumptions and to get the single premium for

[25] Mr. Dimon.

	B. Fasman	Page 83		B. Fasman	Page 8
[1]	=		[1]		
[2]	Q: You mentioned earlier in your	,	1	that name?	
	testimony a woman by the name of Teresa		[3]	A: It appears to be Dennis Dimon.	
	Mannino, is that right?		[4]	Q: And you testified earlier that	
[5]	A: Yes.		)	there was an annuity application and there	
[6]	Q: Who told you that Ms. Mannino			also was a supplementary agreement. And I	
	would have information regarding Charter			think you testified that the supplementary	
[8]	Security Life?			agreement basically explained what the annuity	
9]	MR. CIAPCIAK: I object to form.		[6]	would be, is that right?	•
οj	A: I just, well, my counsel		[10]	MR. CIAPCIAK: Objection.	
1]	mentioned her but. But I happened to have		(11)	A: I think that's what I said. It	
2]	worked very closely with her.		[12]	would explain the payments.	
3]	Q: Was Ms. Mannino a former employee		[13]	Q: Can you tell me the timing or the	
4].	of Charter Security Life?		[14]	difference in timing for the annuity	
5)	A: No, she was not.		[15]	application and the supplementary agreement?	
6}	Q: Do you know approximately when		[16]	A: I don't know when the	
7)	Met Life took over Charter Security Life?		[17]	supplementary agreement was produced.	
8]	A: In the mid '80s, I believe.		[18]	Q: I am asking a question based on	
9]	Q: You mentioned that this annuity		[19]	your experience. Is the supplementary	
:0]	application was an immediate annuity. Can you	Α.	[20]	agreement usually offered after the annuity	
1]	tell me what that means?		(21)	application?	
2]	A: Generally, an immediate annuity		[22]	A: Generally, the annuity	
3]	refers to an annuity which provides a stream		[23]	application is taken, and then a contract is	
4]	of payments, the first of which is made within		[24]	issued subsequent to the annuity application	
5]	a year of the purchase date.		[25]	being taken.	
		Page 84			Page (
[1]	B. Fasman		[1]	B. Fasman	-
[2]	Q: As you look at Exhibit 1, can you		[2]	Q: I believe you testified you do	
3]	tell me the purchase date of that annuity?		[3]	not have the actual contract for Mr. Dimon's	
4]	A: I can tell you the application		[4]	annuity, is that right?	
[5]	date.		[5]	ALT OLI POLICE OF 1	
[6]	Q: Did you give me the date?				
	A: I said, I can tell you the		[6]	A: I don't have the contract, right.	
7]	· ·· · · · · · · · · · · · · · · · · ·		1	A: I don't have the contract, right. But I have the application and the	
	application date.		[7]		
[8]	*	ı	[7] [8]	But I have the application and the	
[8] [9]	application date.	į	[7] [8] [9]	But I have the application and the supplementary agreement, that's what I have.	
8] 9] 0]	application date. Q: I was waiting for that, I	i	[7] [8] [9]	But I have the application and the supplementary agreement, that's what I have.  To me the supplementary agreement is the contract and it explains what the terms are.	
8] 9] 0] 1]	application date.  Q: I was waiting for that, I apologize. What is that date?		[7] [8] [9] [10] [11]	But I have the application and the supplementary agreement, that's what I have. To me the supplementary agreement is the contract and it explains what the terms are.	
[8] [9] [0] [1] [2]	application date.  Q: I was waiting for that, I apologize. What is that date?  A: May 4th, 1983.  Q: You mentioned earlier something		[7] [8] [9] [10] [11]	But I have the application and the supplementary agreement, that's what I have. To me the supplementary agreement is the contract and it explains what the terms are.  MR. KEANE: If you would just give me one minute.	
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[9] 10] 11] 13] 14] 15] 16] 17] 18] 20] 21] 22]	application date.  Q: I was waiting for that, I apologize. What is that date?  A: May 4th, 1983.  Q: You mentioned earlier something called a quotation sheet. What is that?  A: Typically in the industry when an a immediate annuity is being sold there is a quotation done to show how much benefit can be provided for a single premium or how much a specific benefit costs.  Q: You testified earlier that you do not have a quotation sheet for Mr. Dimon's annuity, is that right?		[7] [8] [9] [10] [11] [12] [13] [14] [15] [16] [17] [16] [19] [20] [21]	But I have the application and the supplementary agreement, that's what I have. To me the supplementary agreement is the contract and it explains what the terms are.  MR. KEANE: If you would just give me one minute.  Q: Mrs. Fasman, that's all I have, thank you.  MS. McQUAY: Tim, do you have any questions?  MR. O'DRISCOLL: No, I have no questions.  MS. McQUAY: I have just a couple further Mrs. Fasman.  BY MS. McQUAY:	

Page 7 of 7

Page 87		Page 8
	B. Fasman	
·	2 different companies. It's what expenses they	
.   1	3) billed into the single premium so that they	
	41 can continue to service the annuity going	
e of	6 forward.	
	(6) MS. McQUAY: I have no further	
	7] questions.	
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Page 88		Page 9
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uld	[4] certify it to be a true and correct	
	[5] transcript, subject to the corrections,	
	if any, shown on the attached page.	
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i.	BARBARA FASMAN	
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	e of  ed on  Page 88  Page 88	Continue to service the annuity going   Gorward.   Go

DIMON v. METLIFE, et al.

**DENNIS J. DIMON, 6/29/06** 

VOLUME: I

PAGES: 1 through 172 EXHIBITS: See Index

UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

Civil Action No. 05-11073 WGY

\*\*\*\*\*\*\*\* DENNIS DIMON, Plaintiff, VS. METROPOLITAN LIFE INSURANCE ) COMPANY, KEMPER INSURANCE COMPANY, MORGAN STANLEY DW INC., MICHAEL B. LATTI, LATTI ASSOCIATES, and LATTI & ANDERSON LLP, Defendants. )

DEPOSITION OF DENNIS J. DIMON, a witness called on behalf of the Defendant, taken pursuant to the Provisions of the Federal Rules of Civil Procedure, before Julie A. Healey, a Certified Shorthand Reporter, Registered Professional Reporter, and Notary Public in and for the Commonwealth of Massachusetts, at the offices of Ciapciak & Associates, P.C., 99 Access Road, Norwood, Massachusetts, on June 29, 2006, commencing at 11:25 a.m.

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### DIMON v. METLIFE, et al.

#### **DENNIS J. DIMON, 6/29/06**

DIMON v. METLIFE, et al.	DENNIS J. DIMON, 6/29/06
1 APPEARANCES:	5
2 THE KAPLAN/BOND GROUP	1 PROCEEDINGS
BY: Brian Keane, Esq. 3 88 Black Falcon Avenue, Suite 301 8oston, Massachusetts 02210	2 DENNIS J. DIMON, having been
Boston, Massachusetts 02210	3 satisfactorily identified and duly sworn by the
4 Counsel for the Plaintiff	4 Notary Public, was examined and testified as
5	5 follows:
6 CIAPCIAK & ASSOCIATES, P.C. 8Y: Peter M. LeBlanc, Esq.	6 DIRECT EXAMINATION
7 99 Access Road Norwood, Massachusetts 02062	
8 Counsel for the Defendant, Metropolitan Life Insurance Company	7 BY MR. LeBLANC:
9	8 Q. For the record, my name is Peter Le8lanc,
10	9 I'm representing Metropolitan Life Insurance
SULLIVAN WEINSTEIN & McQUAY, P.C.  11 BY: Sandra Sue McQuay, Esq.	10 Company, and Mr. Dimon, have you been Introduced
I Iwo Park Plaza	11 to everyone else in the room?
12 Boston, Massachusetts 02116-3902 Counsel for the Defendant, 13 Morgan Stanley DW, Inc.	12 A. Yes.
	13 Q. And do you understand that Mr. Timothy
14	14 O'Driscoll is on the phone and he represents
15 TODD & WELD, LLP BY: John E. DeWick, Esq.	15 Kemper Life Insurance?
16 28 State Street Boston, Mossachusetts 02109	16 A. Yeah,
17 Counsel for the Defendants, Michael B. Latti, Latti Associates,	17 Q. Okay, let's begin here. Mr. Dimon, can
18 and Latti & Anderson LLP	18 you state your full
19	
20 DRINKER, BIDDLE & REATH, LLP (VIA TELEPHONE)	19 MR. Le8LANC: Actually, Counsel, if
RY: Timothy J. O'Driscoll, Eso.	20 everyone would like to enter into any
21 One Logan Square Bith and Cherry Streets 22 Philadelphia, Pennsylvania 19103-6969	21 stipulations, walve notary, sign within thirty
Counsel for the Defendant,	22 days?
· · ·	23 MR. KEANE: Can be have forty-five
ZNDEX	24 days, would that be okay?
1	6
Witness Direct Cross Redirect Recross 2	1 MR. LeBLANC: Forty-five days, sure.
DENNIS J. DIMON	2 MR. KEANE: Walve notary.
3 (By Mr. LeBlanc) 5 164	3 MR. LeBLANC: And reserve objections
4 (8ý Mr. DeWick) 14B (8y Ms. McQuay) 160	4 except as to form and motions to strike until
5 (Bý Mr. O'Dřiscoli) 163	5 trial.
6 .	
7	
6	7 MR. LeBLANC: Everyone agrees?
9	8 MR. DeWICK: Yes.
	9 MR. LeBLANC: Mr. O'Driscoll, did you
10 EXHIBITS	10 hear the stipulations?
11 Exhibit No. Page	11 MR. O'DRISCOLL: Yes.
12 1 Complaint 124	12 MR. LeBLANC: Do you agree?
13 2 Annuity Application 110	13 MR. O'DRISCOLL: Yes.
1 14	14 MR, LeBLANC: Thank you.
3 Supplementary Agreement 126 15 No. SC1126	15 BY MR. LeBLANC:
16 5 Letter dated 8/12/83 112	16 Q. Mr. Dimon, can you tell us what your full
17 6 Letter dated 9/26/83 115	17 name is?
18 7 Letter dated 10/10/83 11B	
	18 A. Dennis Jay Diamond.
19 9 Letter dated 10/12/83 118	19 Q. And can you spell your middle name?
20 11 Letter dated 9/24/99 96	20 A. J-A-Y.
21 12 Telephane Log 101	21 Q. Now, have you ever gone by any other
22 13 Letter dated 6/9/03 128	22 name?
23	23 A, No.
24	24 Q. Okay, and what is your home address?
4	7
1 <u>EXRIBITS</u>	1 A. 151 Holly Ridge Road, West Kingston.
2 Exhibit No. Page	2 Q. Is that the address you also get your
2 Exhibit No. Page	3 mail at?
3	4 A. No, It's P.O. Box 56, West Kingston.
14 Handwritten Note 17	5 MR. O'DRISCOLL: Forgive me, Tim
4 dated 6/19/03	6 O'Driscoll, would it be possible for the witness
5 15 Fax dated 6/12/03 66	7 to move closer to the telephone? I can barely
5 15 Fax dated 6/12/03 66	
6 17 Letter dated 9/13/04 103	8 hear film.
	9 MR. LeBLANC: We can try to move the
7 18 Letter dated 9/28/04 104	10 telephone closer to him and see if that works.
8 20 Note dated 11/16/04 120	11 MR. O'DRISCOLL: Thank you.
9 20 Note dated 11/16/04 120	12 BY MR. LEBLANC:
10	13 Q. Mr. Dimon, can you repeat your last
11	14 answer, please?
12	15 A. My Post Office Box is SG, West Kingston.
13	16 Q. Okay, and that's Rhode Island?
14	17 A. Yes, Kingston.
15 16	18 Q. How long have you been receiving mail at
17	
18	19 the P.O. Box?
19	20 A. Um, about four years now.
20	21 Q. Okay, Before you opened the P.O. Box,
21 22	22 where did you receive your mail?
22 23	23 A. Right, at my other house that I had on
24	24 Greenwood Drive in Peacedale,

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DENNIS J. DIMON, 6/29/06
                                                92
                                                                                                            95
           Yeah.
                                                             1 sure.
          Okay. Do you know who wrote the body of
                                                                   Q.
                                                                       Okay. So --
                                                             2
3 this letter, this portion here (indicating) in the
                                                                      I know we sent a letter to somebody at
                                                             4 one time, I can't remember exactly who. It's been
4 middle?

 A. Um, I think Fred Benson did, I'm not

                                                               a little while and so much has been going on, you
5
                                                               know, but I know he writ to somebody, let's put it
6 sure.
                                                               that way.
      Q. Okay, and other than your signature which
                                                             7
                                                                   Q. And he is Mr. Benson?
8 you put on this document and your wife's signature
                                                             8
9 which she put on the document, is it your
                                                                   Α.
                                                                       Right, Mr. Benson, right.
10 understanding or belief that all of the rest of
                                                                       And did he do that on your behalf?
                                                                   Q.
                                                            10
11 this writing may have been Fred Benson's?
                                                            11
                                                                   Ă.
                                                                       Right.
      A. I think so, I think so.
                                                                           MR. LeBLANC: We'll take a half-hour
                                                            12
12
                                                            13 then.
      Q. Okay. Now, if Mr. Benson wrote this or
14 any other party wrote this, would you have had
                                                            14
                                                                           (A lunch break was taken.)
15 someone read it to you before you signed it?
                                                            15
                                                                           MR. LeBLANC: We'll go back on
      A. I don't remember it right offhand.
                                                            16 record. Just to confirm, Mr. O'Driscoll, do we
                                                            17 still have you down there?
           Do you recall signing a lined piece of
17
18 paper with nothing on it?
                                                            18
                                                                           MR. O'DRISCOLL: Yes.
                                                                           MR. LeBLANC: Okay.
      A. No.
                                                            19
                                                            20 BY MR. LeBLANC:
      Q. So, do you dispute that this document is
20
21 a document that you signed?
                                                                   Q. Mr. Dimon, we're back on record, and I
                                                            21
                                                            22 would like to show you Exhibit No. 11.
      A. I'm just saying I don't remember it right
23 offhand, let's put it that way.
                                                                           MR. LeBLANC: I'd like that marked as
                                                            23
      Q. Okay, and I'll read it to you with
                                                            24 11
                                                                                                            96
 1 respect, it says "Charter Security Life Insurance
                                                                           (Exhibit No. 11, Letter dated
                                                             2 9/24/99, marked for identification.)
 2 Company." Do you know who they are?
                                                                           MR. LeBLANC: And for the record,
                                                             4 we've marked as Exhibit 11 a letter dated
      Q. Okay, and who are they?
           That was the first insurance company that
                                                             5 September 24th, 1999 addressed to Dennis Dimon by
 5
      A.
                                                             6 Teresa Thorp.
 6 had taken the policy.
          And when you say the policy?
Annuity or whatever you want to call it
                                                               BY MR. LeBLANC:
                                                                   Q. Mr. Dimon, have you ever seen this
 8
 9 there.
                                                             9 document before?
           Okay, and I'll read from the document,
                                                                   A. No, I don't even know what it is.
                                                             10
10
                                                            11 Q. Okay. I'll read the first paragraph, it
12 says "We received a call from Katherine Dimon
11 "We had the understand that my wife was to collect
12 this check up to twenty year. If nothing happened
13 to me and I was to collect it for fifty years.
                                                             13 requesting information on the above contract.
               MS. McQUAY: I think you misread it
                                                            14 This contract was issued as a structured
                                                            15 settlement on 5/5/1983.
15 actually, I think it says "If anything happened to
                                                                        Do you know what contract they're
                                                            16
16 me."
               MR. LeBLANC: "If anything," I'm
                                                             17 referring to?
17
                                                                        No, not right offhand.
Okay. Was your settlement annuity that
18 sorry, then I'll correct that.
                                                             18
19 BY MR. LeBLANC:
                                                             19
           "If anything happened to me and I was to
                                                            20 you received issued on 5/5/1983?
                                                                   A. It could have been, like I said, I'm not
21 collect it for fifty years." Does that ring a
                                                            21
                                                               too good with dates and stuff like that.
22 bell to you?
                                                                    Q. Okay, and I'll skip down a sentence, "You
           Not really.
23
                                                             24 received monthly payments," the copy is kind of
           Was it your understanding in 2003 that
24
                                                                                                             97
 1 your wife was to collect the check for twenty
                                                             1 bad, "You," some word, "monthly payments until the
                                                             z final payment on 5/5/2003."
 2 years?
                                                                        Now, what does that mean to you, the
 3
       A.
           Yeah.
                                                               final payment on 5/5/2003?
           And that if --
 4
       Q.
                                                             4
                                                                        Like I said, I thought it was a mistake.
           Okay, yeah.
And if nothing happened to you --
 5
                                                                        Okay, but you admitted in your request
 6
                                                             7 for production or request for admissions that we
       Α.
           Right, right.
                                                             8 sent you and you signed that you received this
            -- how long were you supposed to collect
                                                             9
                                                               letter?
 9 the check?
                                                                        Yeah, yeah, I think so.
       A. Well, all right, now I know where the
                                                             10
10
11 letter came from, if I can remember now, that is
                                                                    Q.
                                                                        Okay, and in September of 1999, P.O. Box
                                                             11
                                                             12 56 was your mailing address?
12 what they had given me a life expectancy to the
                                                                    A.
                                                                        Yeah.
13 age of fifty.
                                                             13
                                                                    Q. Okay. Was that where you were receiving
            The way they had based that on the way I
                                                             14
15 was, you know, the business I was in and down 16 through the families on the male side of my
                                                             15 your checks?
                                                             16
                                                                    Α.
                                                                        Yeah.
17 family, that they never really lived over the age
                                                                        Okay. So, would it be fair to say that
                                                             17
18 of fifty, that and I was a heavy smoker and stuff
                                                             18 you did receive this letter as you admitted?
19 like that at that time, that the doctors had gave
                                                                   A. I'm, I think so. Like I said, there's so
                                                             19
20 me a life expectancy of fifty years because of my
21 livelihood and stuff like that, and I remember
                                                             20 many papers, I don't remember all of them, let's
                                                             21 put it that way.
22 saying that to somebody.
                                                                    Q. Okay. Now, why did your wife, Kathy,
           I think it was Fred Benson, I'm not sure,
                                                             23 request information regarding the annuity in 1999?
                                                                    A. Because I asked her to. The only other
24 so, he might have wrote that in there, I'm not
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## DIMON v. METLIFE, et al.

# **DENNIS J. DIMON, 6/29/06**

DIMON v. METLIFE, et al.	DENNIS J. DIMON, 6/29/06
158	161
1 A. From himself, yes.	1 A. Right.
<ol><li>Q. And do you remember when you received</li></ol>	<ol> <li>Q. Which makes you, you'll be this December,</li> </ol>
3 that from him?	3 what, forty-seven years old?
4 A. The day that we signed the contract for	4 A. Yeah.
5 this policy.	5 Q. My math is right, you'll be forty-seven
6 Q. And have we seen the contract for this	6 in December?
7 policy?	7 A. Yeah.
	8 Q. Okay. So, now, you testified I believe
8 <b>A.</b> No. 9 <b>Q.</b> And did you receive a copy of that signed	9 that, if I heard you correctly, that you were told
	10 that and I think you used the word they used a
10 contract?	1 to that and I think you used the word they used a
11 A. Nothing.	11 life expectancy of fifty for you in coming up with
12 Q. Do you know	12 this annuity policy?
13 A. This (indicating) is the only paper I	13 A. Yes, correct.
14 received at that time.	14 Q. Would you tell me more about that, who
15 <b>Q.</b> Do you know where the signed copy of the	15 told you that a life expectancy of fifty was used
16 annuity went after you signed it?	16 in coming up with this annuity policy?
17 <b>A.</b> No.	17 A. Well, the doctors in Boston Ear & Eye
18 Q. Who else was in the room when you signed	18 Infirmary and stuff like, there was a few
19 it?	19 specialists and stuff like that, and I guess they
20 A. My wife, and I'm not sure if one of his	20 were trying to base it on, you know, the life
21 associates was there too, I'm not sure.	21 expectancy of the family, stuff like that, and
22 <b>Q.</b> So, your wife, yourself, Mr. Latti?	22 they wanted to know, you know, like, when my
22 <b>A.</b> Right.	23 father passed away, and well, he didn't pass away
	24 then but my grandfathers and down the family tree.
24 <b>Q.</b> And pernaps one of his associates?	162
a walted -	and the last of the second seal
1 A. I think so.	1 Q. So, someone took a look at your medical 2 records?
2 Q. Anyone else?	
3 A. No, not that I know of.	
4 Q. And do you recall, you don't recall the	
5 date that that was signed, do you?	5 your understanding that a decision was arrived at
6 A. No, not right off.	6 that you would have a life expectancy of only
7 Q. But you recall it was the same day that	7 about fifty years?
8 he showed you page 3	8 A. Right.
9 A. Yeah.	9 Q. Which means you've got three years to go,
10 Q let me finish, it's hard for her, it's	10 let's hope you do better than they estimated.
11 impossible for her to write both of us at the same	11 A. Well, it's sometime I guess.
12 time, actually.	12 Q. Who told you that in fact they had
13 A. Sorry.	13 determined and that were using a life expectancy
14 Q. Not hard, impossible. You signed the	14 of fifty years in connection with this annuity
15 annuity the same day you received page 3 of	15 policy?
16 Exhibit 5, the proposal from Mr. Latti; is that	16 A. I'm pretty sure it was Latti.
17 correct?	17 Q. Latti told you that?
18 A. Right.	18 A. Yes.
19 Q. And do you know whether that	19 <b>Q.</b> Okay.
20 was strike that.	20 MS. McQUAY: I have no further
21 Do you recall how long before you began	21 questions, thank you.
22 to receive payments that you signed the annuity	22 MR. KEANE: Nothing.
23 contract, how much time elapsed between the	23 MR. LeBLANC: Mr. O'Driscoil, do you
23 Contract, now much time diapsed between the	24 have any questions?
24 signing and receiving your first payment?	163
160	AD OIDDIGGOLL THE C
1 A. Not really, but it didn't seem like a	
2 very long time. I can't tell exactly how much	
3 time in between.	3 BY MR. O'DRISCOLL:
4 Q. Are you able to estimate? Only if you	4 <b>Q.</b> Good afternoon, Mr. Dimon, my name is Tim
5 are able.	5 O'Driscoll.
<ol> <li>A. I would say within a couple of weeks</li> </ol>	6 A. Hello.
7 maybe.	7 Q. Mr. Dimon, have you ever had any
8 Q. And after, in June of 2003, when your	8 discussions with anyone at American Motorist
9 wife contacted Mr. Latti's daughter to ask whether	9 Insurance Company regarding your annuity payments?
10 she had documents regarding the settlement, after	10 A. Not that I can recollect, no.
11 that contact where she said that no such document,	11 <b>Q.</b> Have you ever had any correspondence with
12 that they did not have documents in their	12 anyone at American Motorist Insurance Company
13 possession any longer, was there any further	13 regarding your annuity payments?
14 contact with Latti's office after that?	14 A. No.
15 A. Not as far as I know, not from myself.	15 <b>Q.</b> Have you ever had any contact at all with
16 <b>Q.</b> Okay.	16 anyone at American Motorist Insurance Company
MR. DeWICK: I have nothing further,	17 regarding your annuity payments?
18 thank you.	18 A. My wife did a couple of times, but that
19 MS. McQUAY: Just a couple of	19 was way before they changed hands.
20 questions, Mr. Dimon.	20 Q. Before who changed hands, sir?
DECDE CO EXAMINATION	21 A. Before, it went from American Motors to
	22 whatever it is now, I can't remember what it is
22 BY MS. McQUAY:	23 now, or they went out of business or whatever they
23 <b>Q.</b> I believe you testified that you were	
24 born in December of 1959?	24 did, I'm not sure.
COPI FY COURT REPORTING, INC.	Page 158 - Page 163